

A Collaborative Approach PFI Expiry & Hand Back



The UK's portfolio of 700+ PFI projects is approaching expiry.

Over 150 projects will come to an end within the next decade. Authorities will need to carefully consider their contractual rights and future options.

The expiry of any PFI project presents complex challenges... along with several opportunities.

The Public Sector needs to ensure that its Private Sector Partners have fully delivered on their contractual commitments and ensure that any assets "handed back" are fully compliant to avoid exposing the Public Sector to any future financial and other liabilities.

Procuring Authorities will also need to consider their future needs and the delivery model for the services currently provided under the PFI arrangement.

The Infrastructure & Projects Authority strongly suggests that the Public Sector should start to plan transition seven years before expiry and that a mutual approach is key to success.

Our advice and support will deliver an efficient and effective transitional process and successful contract expiry. It's not easy, but with LitmusFM, it will be a positive change.

LitmusFM has a wealth of experience advising on PFI/PPP across a range of sectors... we are here to help.

For more information get in touch with Matt Garner at: matthewgarner@litmusfm.co.uk or visit www.litmusfm.co.uk

Collaboration is the Key to success Most specialist PFI consultants focus on the current agreement and, in our experience, are more likely to frighten or coerce organisations into challenging the current contract and the contractors. Our approach is different.

We prioritise the importance of having clearly defined objectives, a strategic vision, and a plan for the future, particularly focusing on the knock-on effect of changing key fundamentals effectively and supporting the Authority's stakeholders throughout the process.

It's a fact that dealing with a PFI contract expiry demands that leaders in Authorities are faced with decisions which will impact the infrastructure within their area of responsibility for decades. We passionately believe that with its collaborative approach, an investment in our expertise will deliver greater value in the longer term.

Why we are different LitmusFM offers true independent practical, personable, commercial, and operational advice to assist you through the challenges, helping organisations to manage the seamless transition of PFI Contracts in several ways:

- ▶ Reviewing contractual expiry provisions and roadmap the hand back process.
- ▶ Procuring pre-hand back condition, compliance, and validation surveys (either on a unilateral or joint appointment basis), ensuring these are bespoke to the specific requirements of individual projects.
- ▶ Developing future service delivery plans and procuring service providers / developing in-house delivery solutions.
- ▶ Managing the transition from the PFI contract to future arrangements (transfer of staff, records, helpdesk/CAFM systems and statutory certification documents).
- ▶ Facilitating a collaborative approach mitigating risk and avoiding last-minute interruptions to service or disputes.

The Benefits of Our Solution At LitmusFM we have deep and personal experience in managing transition. Our team of qualified consultants have years of technical, operational, and commercial expertise, having helped hundreds of organisations optimise and transform their FM services to deliver better outcomes, supported by:

- ▶ Leading FM Analysts, providing the best Benchmarking Data in FM
- ▶ An In-House team of Surveyors who will manage your Asset and whole Lifecycle Management approach
- ▶ Procurement Specialists who manage over 250 Public and Private Tenders worth in excess of £500m per annum